



Capability Statement

Terra Verde Imports

UEI #: JTBPJN1NBU5 | CAGE Code: 06C46 | Business Type: Minority-Owned

www.terraverdeimports.com

contact@terraverdeimports.com

6212 Confederate Dr Pensacola FL 32502

Core competencies

Food Distribution & Representation:

Importing and representing recognized brands such as Paisa (bakery and dairy), premium Wagyu meat, seafood, Colombian and Venezuelan confectionery, and selected produce including Hass avocados and Tahiti limes.

Bicultural Market Understanding: Our team's Latin American and U.S. background allows us to adapt product portfolios and marketing strategies to meet cultural and consumer expectations effectively.

Efficient Supply Chain & Logistics: Expertise in managing every step of the distribution, transportation and warehousing processes, along with inventory management, and delivery coordination, ensuring products arrive on time and in optimal condition.

Brokerage & Sourcing Services: Through established alliances, we source diverse food categories and fulfill large, customized orders for private and institutional clients.

NAIC Codes

424410

General Line grocery Merchant Wholesalers

424420

Packaged Frozen Food Merchant Wholesalers.

424430

Dairy Product Merchant Wholesalers.

424460

Fish and Seafood Merchant Wholesalers.

424480

Fresh Fruit and Vegetable Merchant Wholesalers

About Us

Terra Verde Imports LLC is a Florida-based, minority-owned food distribution company driven by a team of professionals with over 30 years of combined experience in marketing, sales, and supply chain management. **Our mission is to deliver high quality, culturally diverse food products that meet the needs of an increasingly diverse American market. We combine global sourcing expertise with local market insight to bridge producers and consumers seamlessly.**



Past performance

Although a young company, Terra Verde Imports is steadily expanding its footprint across the Florida Panhandle, serving local grocery stores, restaurants, and food service outlets with consistent reliability and quality. We are also developing partnerships for interstate and export distribution through our national network.

Differentiators

- 01 → Strategic partnerships with TRT Overseas (Miami), Yellowseed Food and Goods (Colombia), and a leading California distribution, allowing national coverage and international reach.
- 02 → Deep cultural understanding of both Hispanic and U.S. markets, enabling accurate product adaptation and marketing alignment
- 03 → Agile structure for rapid response, customized sourcing, and private label programs.
- 03 → Commitment to quality assurance, compliance with U.S. food import standards, and long-term sustainability practices.

Contact Info

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